



Our year in numbers  
Annual Review

2017  
- 2018

# Welcome

As Scotland's national business advice service celebrates ten years since its delivery passed to Local Authority control, figures show businesses supported by Business Gateway created over **100,000 jobs** over the last decade.

The logo features the number '10' in a large, bold, blue font with a white outline. Below it, the word 'YEARS' is written in a smaller, blue, sans-serif font, also with a white outline.

With **99,004 businesses started** with support from Business Gateway since Local Authorities took on delivery in 2008, 108,904 jobs have been created.

Steven Heddle, Chair of the Business Gateway Board, said: "Local Government in Scotland is helping to build strong and sustainable communities by enabling councils to drive inclusive economic growth and investment in business support, economic development, skills and regeneration. The Business Gateway service is a key element in delivering Scotland's Economic and Digital Strategies.

"Since control of the Business Gateway service passed from Scottish Enterprise to local authorities in 2008 99,004 new businesses have been created which in turn have created many thousands of new jobs. The growth ambitions of tens of thousands of existing businesses have also been supported through our network of business advisers based in local offices across the whole of Scotland. The successful delivery of the Business Gateway service also benefits from working closely with our partners, including Scottish Enterprise and Highlands and Islands Enterprise."



“ Business Gateway continue to play a crucial role in Scotland’s public enterprise support system. The numbers of individuals supported, businesses brought into existence and jobs created due to the commitment of advisors in local offices across Scotland throughout this past year and over the last decade deserves recognition.

I am delighted that the Scottish Government’s commitment to supporting local authorities to deliver Business Gateway has achieved such a positive impact and is helping to build sustainable and inclusive growth across our whole nation.”

Keith Brown  
**Cabinet Secretary**

53,008

Number of unique  
customers supported

# START-UPS

9,129

Start-ups

47%

Start-ups led by women

31,667

Enquiries

10,486

Workshop attendees

# EXISTING BUSINESS

17,775

Enquiries

15,423

Workshop attendees

3,166

Number of growth clients

# DIGITAL BOOST

Improving digital skills to help businesses grow

**4,818**

DigitalBoost workshop attendees

**7,941**

Guides downloaded

**2,923**

Online tutorial views

**2,483**

Digital health  
checks completed

**617**

1-2-1's delivered



[www.bgateway.com](http://www.bgateway.com)